Pennsylvania: U.S. agricultural exports from the Keystone State during 2011 were valued at $\$ 1,645.4$ million. This represents an increase of 17 percent from the $\$ 1,402.9$ million worth of commodities exported in 2010.

Pennsylvania exports ranked fifth in dairy products; seventh in unmanufactured tobacco, fresh vegetables, and processed vegetables; tenth in fresh fruits and processed fruits; thirteenth in chicken broilers; fifteenth in feeds and fodder; and sixteenth in corn.

United States: The value of agricultural exports for the U.S. during 2011 totaled $\$ 136.4$ billion, up 18 percent from 2010.

California was the leading export state in 2011. The total value of their exports was $\$ 17.8$ billion. Other leading states and their value were: Iowa, $\$ 10.6$ billion; Illinois, $\$ 8.2$ billion; Texas, $\$ 7.6$ billion; Nebraska, $\$ 6.9$ billion; Minnesota, $\$ 6.7$ billion; Kansas, $\$ 5.3$ billion; and Indiana, $\$ 4.7$ billion.

Methodology: While a State's actual agricultural export value cannot be measured directly, ERS has developed methods that provide indirect estimates of exports using State export shares. Estimates of annual U.S. agricultural export values by State and commodity are provided using two methodologies: Fiscal year (October to September) exports based on each State's share of U.S. agricultural production, and a new calendar year series of export estimates based on U.S. farm cash receipts. The Methodology link on the right provides an explanation of the two methods, along with comparisons between the results of the two methods.

The Economic Research Service estimates State export shares based primarily on production share of the commodity. The estimated export value for each State should not be interpreted as actual measurements of a State's exports. An agricultural commodity is likely to pass through several States before being exported, little data exists on shipments between States, and the State origin is lost as commodities move from farmgate to port.

ERS has historically provided estimates of State agricultural exports by allocating export values of major agricultural products to States based on estimated State shares in U.S. production of those products. ERS is now introducing a new series of State export estimates in which export values are allocated to States based on their shares of U.S. agricultural cash receipts for those products. This new approach preserves the "origin of production" function of the production-based allocations, but accounts for differences in product prices and for on-farm use across States, and uses consistent calendar year data for both U.S. agricultural exports and U.S. farm cash receipts
U.S. and PA Agricultural Exports: Estimated Value By Commodity Group, 2007-2011 ${ }^{1}$

| Commodity | Shipped to other countries |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Pennsylvania |  |  |  |  | United States |  |  |  |  |
|  | 2007 | 2008 | 2009 | 2010 | 2011 | 2007 | 2008 | 2009 | 2010 | 2011 |
|  | (million dollars) |  |  |  |  |  |  |  |  |  |
| Wheat | 35.4 | 60.5 | 24.1 | 26.5 | 46.3 | 8,364.7 | 11,290.3 | 5,375.5 | 6,762.2 | 11,146.8 |
| Corn | 109.1 | 131.4 | 77.6 | 119.5 | 138.4 | 9,762.6 | 13,431.0 | 8,746.0 | 9,808.4 | 13,671.9 |
| Soybeans | 58.1 | 104.5 | 86.1 | 107.5 | 117.0 | 9,992.1 | 15,430.9 | 16,423.2 | 18,564.1 | 17,563.2 |
| Tobacco unmfd. | 24.7 | 22.3 | 18.9 | 29.2 | 36.5 | 1,207.9 | 1,238.0 | 1,159.0 | 1,167.3 | 1,149.0 |
| Fruits, fresh | 34.0 | 43.4 | 41.4 | 45.0 | 48.3 | 3,140.0 | 3,622.3 | 3,513.2 | 3,982.6 | 4,497.8 |
| Fruits, processed | 22.5 | 28.4 | 26.5 | 27.9 | 30.8 | 2,078.6 | 2,373.0 | 2,248.1 | 2,470.2 | 2,869.1 |
| Vegetables, fresh | 55.3 | 61.7 | 57.0 | 62.9 | 65.9 | 1,815.4 | 1,955.1 | 1,917.9 | 2,102.2 | 2,220.8 |
| Vegetables, processed | 75.9 | 99.9 | 91.9 | 97.9 | 106.9 | 2,491.5 | 3,168.7 | 3,090.3 | 3,273.5 | 3,601.7 |
| Hides and skins | 20.1 | 21.0 | 13.8 | 20.5 | 24.6 | 2,165.9 | 2,064.1 | 1,464.9 | 2,283.8 | 2,661.5 |
| Chicken meat | 55.4 | 74.1 | 68.7 | 60.7 | 72.7 | 2,738.2 | 3,514.3 | 3,293.0 | 3,125.5 | 3,646.0 |
| Vegetable oils | 13.2 | 23.7 | 15.1 | 20.9 | 24.7 | 2,502.8 | 3,899.9 | 3,091.7 | 3,903.1 | 4,016.5 |
| Dairy products | 186.4 | 226.4 | 138.7 | 230.0 | 282.0 | 2,978.2 | 3,752.7 | 2,235.1 | 3,690.4 | 4,779.8 |
| Feeds and fodders | 47.7 | 53.5 | 49.4 | 76.7 | 73.1 | 3,191.0 | 4,161.8 | 4,162.6 | 5,139.6 | 5,744.5 |
| Planting seeds | 2.1 | 2.4 | 2.4 | 2.6 | 2.9 | 1,019.7 | 1,277.3 | 1,150.4 | 1,252.2 | 1,410.3 |
| Other products ${ }^{2}$ | 244.6 | 295.7 | 281.6 | 310.0 | 377.8 | 14,941.6 | 17,151.4 | 15,631.8 | 17,788.2 | 20,680.6 |
| Total Ag Exports | 1,103.0 | 1,386.4 | 1,119.7 | 1,402.9 | 1,645.4 | 89,991.8 | 114,761.4 | 98,453.9 | 115,819.7 | 136,374.4 |

${ }^{1}$ Source: USDA, Economic Research Service (ERS). Data for 2011 will be available October 30, 2013. Totals may not add due to rounding. ${ }^{2}$ Includes live animals, other meats, animal parts, eggs, wine, beer, other beverages, coffee, cocoa, hops, nursery crops, inedible materials, and prepared foods.

